

DAM LINH NGUYEN

Competition Economist & Data Scientist, Google, New York City
 +1 (845) 706-9973 • n.linh@nyu.edu • <https://dlinh-n.github.io/>

EDUCATION

New York University, Graduate School of Arts and Science New York, NY
 Doctor of Philosophy in Economics, Henry M. MacCracken Fellowship *Apr 2026*
 Master of Philosophy in Economics, Henry M. MacCracken Fellowship *Sep 2024*

Columbia University, School of Engineering and Applied Science New York, NY
 Bachelor of Science in Applied Mathematics, Magna Cum Laude *May 2015*

Bard College Annandale-on-Hudson, NY
 Bachelor of Arts in Economics, Levy Economics Scholarship *May 2015*

EXPERTISE: applied econometrics, causal inference, data science, machine learning, empirical IO, matching

WORK EXPERIENCE

Google, The Chief Economist Org New York, NY
Competition Economist & Data Scientist *Apr 2026 –*

- Shaping Google’s regulatory engagement and economic strategy across a global portfolio of digital products

Amazon.com, Private Brands Intelligence New York, NY
PhD Economist Intern *Jun 2025 – Aug 2025*

- Identified a \$X million/year revenue opportunity by designing, estimating, and simulating demand models in Python
- Mitigated cannibalization risk by XX% using new insights on consumer preferences and product substitution

NERA Economic Consulting, Antitrust and Competition New York, NY
Senior Analyst, Analyst, Associate Analyst, Research Associate *Jul 2015 – Jul 2020*

- Contributed to the completion of \$XXX billion in high-profile acquisitions and \$XX million in high-stakes litigation by deploying econometric models in R and MATLAB to quantify merger effects and damages
- Collaborated with external business partners and led teams of 2–10 researchers to analyze terabytes of data in SAS and SQL, resulting in economic exhibits and expert reports presented to antitrust authorities worldwide

RESEARCH EXPERIENCE

New York University, Department of Economics New York, NY
PhD Researcher, Thesis *Aug 2023 –*

- Studied the equilibrium implications of open banking in credit markets
- Used econometric and machine learning methods in R to report new evidence on the effects of data sharing on lending
- Designed an economic framework of binary-type borrower demand and lender pricing, estimated the model in Python, and quantified novel results on the welfare impacts of counterfactual data interoperability regimes

Co-author with A. Berman and N. Hickok (MIT) *Jul 2023 –*

- Explored the cost and adoption consequences of new and second-hand purchase subsidies for electric vehicles
- Developed a new dynamic demand model with forward-looking consumer replacement decisions; calibrated the model in Julia using millions of car registrations to determine optimal price discounts

Co-author with J.E. Humphries (Yale), S. Nelson (Chicago), W. van Dijk (Yale), and D. Waldinger (NYU) *Jun 2022 –*

- Provided novel evidence on the determinants of rental evictions through econometric analysis in Stata
- Estimated a model of landlord eviction choice in MATLAB to deliver new results on the scope for commonly proposed policies to create tenant forbearance and reduce landlord evictions

SKILLS

Languages: Native Bilingual: Vietnamese, Polish; Fluent: English

Computer: Advanced: Python, SQL, SAS, R, MATLAB, Microsoft Office; Intermediate: Julia, Unix; Basic: Stata

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WORKING PAPERS

1. **Nonpayment and Eviction in the Rental Housing Market** (with J.E. Humphries, S. Nelson, W. van Dijk, and D. Waldinger). June 2025. Revision requested at *Journal of Political Economy*. [PDF].
POLICY BRIEFS: The University of Chicago Becker Friedman Institute for Economics, Chicago Booth Review, Stanford Institute for Economic Policy Research, NBER Digest.
PRESENTATIONS: Boston University, Chicago Fed, Duke Fuqua, Econometric Society NA Summer Meeting, MIT Sloan, NBER Summer Institute, NYU, Princeton University, University of Pennsylvania, Stanford/Berkeley IO Fest, Stanford SITE, Toulouse School of Economics, University of Chicago, UT San Antonio, University of Toronto, University of Wisconsin-Madison, Yale University.
2. **The Econometrics of Matching with Transferable Utility: A Progress Report** (with P.A. Chiappori and B. Salanié). April 2026. Forthcoming in *Journal of Mechanism and Institution Design*. [PDF].
PRESENTATIONS: Columbia University, Paris School of Economics.
3. **Out with the Old, In with the New: Equity and Efficiency of Secondary-Market Subsidies for Electric Vehicles** (with A. Berman and N. Hickok). November 2025. [PDF].
PRESENTATIONS: NYU, MIT.
4. **The Distributional Effects of Data Interoperability: Evidence from the U.S. Residential Mortgage Market**. November 2025. [PDF].
PRESENTATIONS: NYU.

WORK IN PROGRESS

5. **Copyrights and Product Variety: Evidence from the Golden Age of Hip Hop**.
PRESENTATIONS: NYU.

OTHER RELEVANT EXPERIENCE

Columbia University , Department of Economics	New York, NY
<i>Co-author with P.A. Chiappori and B. Salanié (Columbia)</i>	2016 –
<i>Research Assistant to P.A. Chiappori, B. Salanié, and W. Kopczuk (Columbia)</i>	2014 – 2015
Levy Economics Institute	Annandale-on-Hudson, NY
<i>Research Assistant to Profs. O. Giovannoni and S. DeSilva (Levy/Bard)</i>	2013

AWARDS, HONORS, AND SCHOLARSHIPS

CV Starr Center Research Funding (2022), New York University	New York, NY
Henry M. MacCracken Fellowship (2020-2025), New York University	New York, NY
NYU Economics Summer Stipend (2020-2021), New York University	New York, NY
Magna Cum Laude (Top 15% of Class of 2015), Columbia University	New York, NY
Dean's List (2013-2015), Columbia University	New York, NY
Amicus Foundation Scholarship (2013), Bard College	Annandale-on-Hudson, NY
Bard Summer Research Institute Stipend (2013), Bard College	Annandale-on-Hudson, NY
Levy Economics Institute Scholarship (2010-2013), Bard College	Annandale-on-Hudson, NY
NCAA Men's Soccer All-Academic Team (2010-2013), Bard College	Annandale-on-Hudson, NY